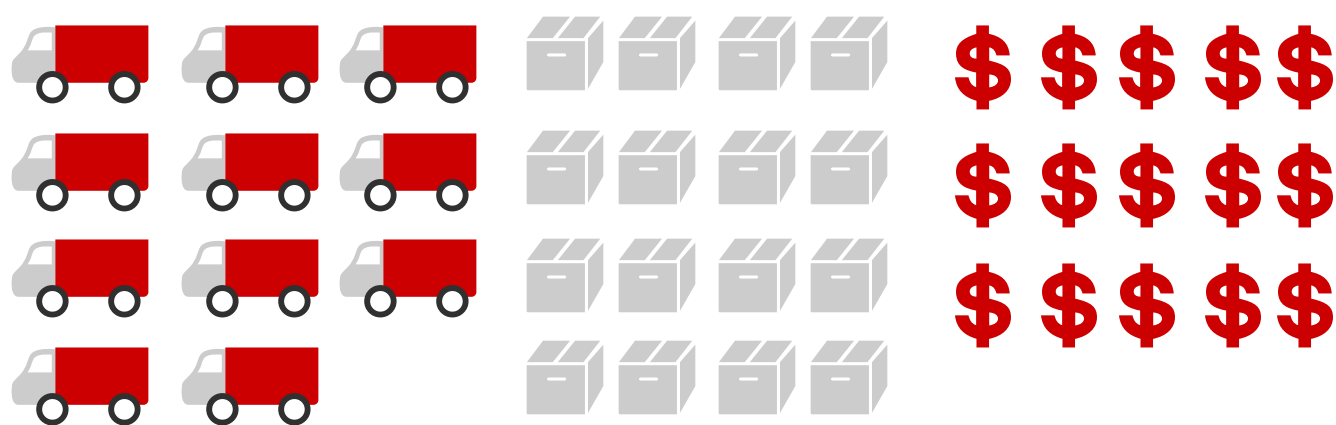


The ROI of

SEKO TMS



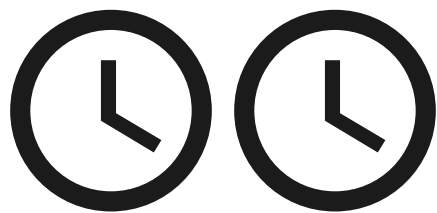
In 2011, approximately 11 million trucks moved nearly 16.1 billion tons of freight, valued at \$14.9 trillion*

35%

of shippers say they're using TMS to manage increasingly complicated networks of freight**

70%

of shippers are aware of routing, rating, freight payment/auditing, carrier selection and load forwarding support that a TMS provides, but have no plans to leave the software packages they've used for the last several years.**



To gather quotes and book a shipment with a carrier manually takes the average company upwards of two hours

Companies that manually book shipments must gather quotes and plan shipping routes



By integrating with a back-end system, companies can book shipments with no human intervention, that will route automatically



Manually booked shipments require going to carrier sites to find tracking information

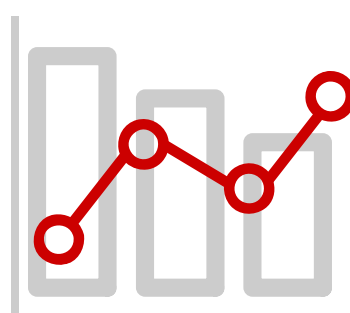
The TMS is a central database that produces real-time tracking, from the time of booking

TMS users achieve an average freight savings of due to increased usage of preferred carriers.***

7.5%



Investing in a cloud-based TMS allows users to book and trace shipments in real-time, create ad-hoc reports and manage carrier performance, providing total supply chain harmony.



*according to CityLab.com

** 2015 State of TMS: Mid-market shippers key to growth Logistics Management

*** State of TMS 2016: ROI is in the cloud Logistics Management