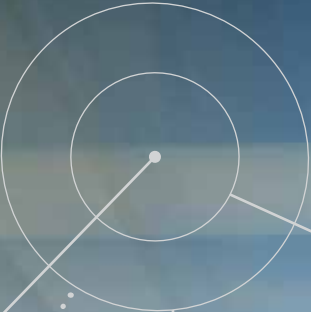




*Intelligence Delivered*



**Services for Medical**

SEKO specializes in supply chain solutions for medical device manufacturers, biotechnology and pharmaceutical companies. With our highly trained staff, in-house developed technology and state of the art facilities, we have become the supply chain expert in the medical industry.

Sensitive, high-value equipment and pharmaceuticals deserve sensitive, high-value logistics. SEKO is your prescription for the careful transport of medical, surgical, diagnostic and imaging equipment, as well as pharmaceutical products, trials and samples.

## Medical Devices

We provide best in class, time-definite logistics solutions for high value, sensitive medical devices such as diagnostic and imaging equipment. Delivered via a comprehensive suite of customized IT solutions, MedTec certified 3PL warehouses and an Air Ride Network, SEKO can set up, deploy and handle your demonstration equipment, finished goods installations and return material authorization logistics.

“I wanted to take a moment to let you know of the great job Rhonda Wolfe has done for us recently. New product introductions are extremely critical to our business, and Rhonda’s dedication to the program, along with her outstanding coordination skills, resulted in a highly successful product demo launch.”

Jim Buckley - GE Healthcare

## MedTec Solutions

With SEKO MedTec, we have developed a highly specialized solution which is focused exclusively on the medical device industry. SEKO MedTec provides dedicated program management for demonstration equipment, finished goods and returns, as well as contract logistics and fulfillment services. Our engineering, transportation and software expertise is backed up by our control towers, knowledgeable staff, and dedicated clean rooms and facilities.

## Demonstration Equipment Logistics Management Program

For medical device manufacturers, demonstration equipment logistics can be a costly challenge. SEKO MedTec facilitates the sales process for your high value devices and accessories. This is achieved through a logistics program which includes regional hubs; clean rooms for servicing and repair; specialty crating and kitting; MedTec certified carriers; asset management and recovery; time specific deliveries and Asset Event Management software - to facilitate communication with field technicians, sales, local drivers and on-site contacts. Other services for medical device manufacturers include:

- Finished goods installations
- Return material authorization – reverse logistics
- Contract manufacturing support
- Asset management
- Inventory management

## Pharmaceutical Logistics

With more than 25 years of pharmaceutical and biotechnology logistics experience, SEKO is a provider you can trust. We offer a value-added pharmaceutical sample delivery program and full-scale ambient and cold chain trade/revenue logistics services which meet all of the required industry standards.

## Pharmaceutical Samples Distribution

SEKO provides the pharmaceutical industry with an alternative to sample distribution - a solution you can count on. Our sample delivery program is so technologically sound, so operationally flexible and so informationally robust, you'll have no choice but to say farewell to your current logistics partner.

## Ambient and Cold Chain Logistics

We can service both ambient and cold chain transportation around the globe. With our GPS technology, you can also see where your product is at any time, whether it is for a clinical trial or trade distribution.

## Value Added Services

- Project management and site audits
- Established SOPs and KPI metrics reporting
- Continuous improvement programs
- Specialized crate leasing, design and assembly for medical devices
- Technical and engineering service support
- Reverse logistics for pharmaceutical recalls
- 24/7 customer service for surgical material and equipment support

## What next?

To find out more about SEKO's services for the Medical industry, please email [hello@sekologistics.com](mailto:hello@sekologistics.com)

## About SEKO Logistics

We provide a suite of logistics services which enable you to use your supply chain as a competitive differentiator. As a customer centric organization, we are powered by the expertise of our people and our in-house developed, best in class, customizable technology. It is this combination which gives SEKO its strength.

With over 120 offices in 40 countries worldwide, SEKO's unique shareholder management model enables you to benefit from our specific industry sector expertise, coupled with vital in-country knowledge and unparalleled service at the local level. This unique model provides you with:

- Hands-on service and support
- Personal relationships
- Creative, customized solutions
- Responsiveness and reliability
- Flexibility and consistency

We have a flat management structure, with just three layers between you and the CEO, making us 'fast on our feet' in delivering solutions that can meet your exact requirements. This lean and nimble structure increases our decision-making speed and gives us an ability to implement customized solutions which far exceed those of our competitors.



[www.sekologistics.com](http://www.sekologistics.com)

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